

HASSLE-FREE

TOUGH ATTACHMENTS A REAL WINNER

For over 25 years, the team at Gato Sales & Repairs have been the leading excavator dealer in Hunter Valley and Newcastle. With a team of 15+ dedicated factory-trained plant mechanics, an auto electrician and an air conditioning mechanic, Gato is known as the specialist in excavator repairs, service and maintenance in the area. And keeping their customers operating and responding quickly to any breakdowns is how they have built such a good reputation.

When manager, Tyson Ryan, started working with Doherty Attachments, he wanted to be sure the product would stand up to Australia's climate.

"The biggest selling point for us is the quality and build standard of their hitch, along with the great backup and support from the Doherty team," explains Ryan. "It gives us confidence to know what we're fitting to our customer's machine will stand up to the work they put them through."

"It's very rare to have any problems with the product, and with easily available spare parts and service, Doherty attachments are very easy to look after. In this industry, being able to supply product efficiently is very important and we're able to supply our customers in a timely manner."

Rick Parker of Rick Parker Earthmoving, who purchased his first Snaplock+ Tilt earlier this year says the fact he can get in and around tight spots is the biggest advantage, "When you tip out concrete, you can angle the tilt to one side and know it's hitting in the right spot. Or if you're trying to drop a box in the ground, you can tilt the bucket sideways, get underneath and drop

a box easier."

"There's a lot of things you can do with it, I'm pretty impressed," says Parker. "For the client, it looks good too because you can get a lot more done. Instead of changing over buckets and mucking around, within minutes you've got your bucket on and away you go."

Ryan has also noticed the impact the latest legislative changes have had on the industry and their customers' businesses, forcing many to update their hitch to comply with the new standards requiring double-locking hitches. Faced with an extra cost to their business, Ryan says his customers are understandably seeking a cost-effective option to help them with the transition to a complying hitch.

"The Snaplock+ Coupler has allowed us to help a lot of our customers to switch from the safety pin style to the fully compliant double locking quick hitch. We're offering customers a superior product at a better cost, and supply them in a timely manner."

Doherty Couplers and Attachments is one of the few manufacturers globally to offer quick couplers fully-compliant to Australian standard AS4772-208, including the updated WorkCover NSW policies. The main feature of their Snaplock+ is its Dual Pin Locking (DPL) system ensuring attachments remain securely engaged on both pins in the event of loss of engagement force.

For more information contact: Doherty Couplers and Attachments on 1800 057 021 or email sales@dohertydirect.net

